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ABSTRACT

Average salary increases for 4,200 faculty in the field of business and management are reported for 1983-1984 and 1986-1987, as part of the College and University Personnel Association's annual faculty salary studies. Included are comparative data for 120,580 faculty at 167 public colleges and 235 private colleges, representing 44 academic disciplines. In 1983, 80 public colleges and 93 private colleges reported on business and management faculty salaries, while 76 public and 39 private colleges reported in 1986. Between 1983 and 1986, average salaries of faculty in this field increased 24.5% at public colleges and 21.6% at private colleges. For 1986-1987, the average salary for business and management faculty was above the average faculty salary in the other 43 disciplines (9% above for public colleges and 18% above for private colleges). Included is information on: the number of faculty by academic rank, including new assistant professors; salaries by academic rank; the ratio of average salaries to total salaries of all institutions in both years; comparisons with the Consumer Price Index of changes in cost-of-living for both years; and comparisons with 43 other disciplines. The disciplines and participating institutions are listed. (SW)

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SALARY-TREND STUDY OF FACULTY IN BUSINESS AND MANAGEMENT
FOR THE YEARS

1983-84 AND 1986-87

Since 1982-83 the College and University Personnel Association (CUPA) in Washington, D.C., in cooperation with Appalachian State University in Boone, North Carolina, has conducted annual national faculty salary studies by discipline and rank each year through 1986-87. Each year two separate studies are conducted, one for public senior colleges and universities which are members of the American Association of State Colleges and Universities (AASCU) in Washington, D.C., and the other for private senior colleges and universities. The list of private institutions is provided by the American Council on Education in Washington, D.C.

Salary data for each study were collected and tabulated for full-time teaching faculty in 44 selected academic disciplines including business and management. The disciplines were chosen from among those defined by the Higher Education General Information Study (HEGIS) Taxonomy and by A Classification of Instructional Programs (CIP), 1981. The definition of the discipline/major field of business and management in the CIP is as follows:

A summary of groups of instructional programs that describe the processes of purchasing, selling, producing, and interchanging of goods, commodities, and services in profit making and non-profit public and private institutions and agencies.

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This article presents a summary of the overall average salary increases in the discipline/major field of business and management from the "baseline year" of 1983-84 to and including the "trend year" of 1986-87 for both public and private institutions. Of the 215 institutions that participated in CUPA's

PUBLIC (AASCU) study of 1983-84, 167 also participated in 1986-87. Data from those same 167 institutions were used in both the baseline year and the trend year. Of the 355 institutions which participated in CUPA'S PRIVATE study of 1983-84, 235 also participated in 1986-87. Data from those same 235 institutions were used in both the baseline year and the trend year.

This study lists the average salaries of faculty in business and management for both public and private participating institutions by rank including "new assistant professor," the faculty mix percentage (FAC MIX PCT) and the salary factor. In addition, comparisons are made with the CPI (Consumer Price Index) of changes in cost-of-living between the two studies for each of the two study years (1983-84 and 1986-87).

The CPI is based on prices of food, clothing, shelter and fuels, transportation, medical care, entertainment, and other goods and services that people buy for day-to-day living. In examining trends in faculty salary it is important to consider any changes in the economy. Therefore, the CPI was used to yield a more precise representation of "real" salary increases over time.

The salary is based on a nine- or ten-month academic year salary of full-time faculty only. It does not include any faculty members teaching less than 51 percent. Salary for summer academic work, fringe benefits, and perquisites are not included in the salary data. The average salary is based on the study information with the assumption that all employees were full-time. The average salary displayed is an average of all faculty salaries reported for a given rank and discipline.

The "NUM" means the number of faculty members whose salaries were included to compute the average salary.

The "N/IN" means the number of institutions that reported salary data for a given academic rank and discipline/major field.

The FAC MIX PCT is the percentage of faculty in a given discipline/major field who hold a given academic rank. For example, a FAC MIX PCT factor of .27 for associate professor of business and management in the 1983-84 public study means that 27 percent of the faculty in that discipline/major field hold the rank of associate professor.

The SALARY FACTOR for a given rank of a given discipline/major field is the ratio of the average salary to the total average salary of all institutions in each of the four studies: PUBLIC 1983-84, PUBLIC 1986-87, PRIVATE 1983-84 and PRIVATE 1986-87. For example, a SALARY FACTOR of 1.14 for assistant professors in the discipline/major field of business and management in the 1983-84 public study means that their salaries are 14 percent higher than the average of all assistant professors in all institutions in that study.

NEW ASST PROF is the grouping of assistant professors who were hired for the first time in the fall of the study year (1983-84 or 1986-87). All information for this group was included in the ASST PROF group for reporting purposes. This group is used mainly for new hiring information.

ALL MAJOR FIELDS is the entire data base for all 44 disciplines/major fields in each of the four studies. It is used to compare, among other things, the discipline/major field of business and management with the entire data base for each study.

Of particular import to the reader is noting the size of the sample on which each percentage or dollar value is based. The smaller the number in the group, the greater the effect of extreme scores on a descriptive statistic such as the average. It should be noted also that any large disparity in the sample sizes between the "baseline year" of 1983-84 and the "trend year" of 1986-87 will lessen the reliability and validity of any conclusions that one might make based on a simple comparison of averages.

PROF SALARY NUM N/IN	ASSO PROF SALARY NUM N/IN	ASST PROF SALARY NUM N/IN	NEW ASST PROF SALARY NUM N/IN	INSTRUCTOR SALARY NUM N/IN	ALL RANKS SALARY NUM N/IN
PUBLIC, 1983-84:					
AVERAGE					
SALARY: 36504 345 63	30160 352 67	25881 428 74	26759 86 42	18915 201 56	28725 1326 80
FAC MIX					
PCT: 0.26	0.27	0.32	0.06	0.15	1.00
SALARY FACTOR: 1.10	1.11	1.14	1.21	1.04	1.07
BUSINESS & MANAGEMENT					
ALL MAJOR FIELDS					
AVERAGE					
SALARY: 33110 11461	27177 1132.	22634 10381	22154 1290	18126 3442	26895 36612 167
FAC MIX					
PCT: 0.31	0.31	0.28	0.04	0.09	1.00
PUBLIC, 1986-87:					
AVERAGE					
SALARY: 45016 348 58	37258 336 65	32104 441 70	32500 74 41	24149 183 48	35750 1208 76
FAC MIX					
PCT: 0.27	0.26	0.34	0.06	0.14	1.00
SALARY FACTOR: 1.12	1.14	1.18	1.24	1.12	1.09
ALL MAJOR FIELDS					
AVERAGE					
SALARY: 40113 13035	32782 11510	27174 10781	26216 1487	21478 3489	32670 38815 167
FAC MIX					
PCT: 0.34	0.30	0.28	0.04	0.09	1.00
<hr/>					
PRIVATE, 1983-84:					
AVERAGE					
SALARY: 39877 195 54	30902 259 66	26512 279 63	27371 40 24	20860 76 36	30607 809 93
FAC MIX					
PCT: 0.24	0.32	0.34	0.05	0.09	1.00
SALARY FACTOR: 1.17	1.17	1.22	1.28	1.18	1.15
ALL MAJOR FIELDS					
AVERAGE					
SALARY: 34211 6450	26502 6767	21689 5900	21369 856	17673 1744	26553 21651 235
FAC MIX					
PCT: 0.30	0.31	0.32	0.04	0.08	1.00
<hr/>					
PRIVATE, 1986-87:					
AVERAGE					
SALARY: 50658 174 46	36859 239 67	32323 276 68	34313 39 21	23953 68 38	37217 757 89
FAC MIX					
PCT: 0.23	0.32	0.36	0.05	0.09	1.00
SALARY FACTOR: 1.26	1.18	1.26	1.36	1.14	1.18
ALL MAJOR FIELDS					
AVERAGE					
SALARY: 40330 7187	31212 7199	25583 7269	25205 1173	20959 1637	31548 23292 235
FAC MIX					
PCT: 0.31	0.31	0.31	0.05	0.07	1.00

RESULTS OF THE TWO PUBLIC (AASCU) STUDIES, 1983-84 AND 1986-87

In the PUBLIC 1983-84 salary study in the above table, the reader may note that the discipline/major field of business and management was reported in 80 of the 167 public (AASCU) institutions. The average salary of the 1,326 faculty was \$28,725. This average salary was approximately 7 percent (1.07) higher than the average salary of \$26,895 for all 36,612 faculty in ALL MAJOR FIELDS in the 1983-84 public study.

In the PUBLIC 1986-87 salary study in the above table, the discipline/major field of business and management was reported in 76 of the same 167 public (AASCU) institutions. The average salary of the 1,308 faculty was \$35,750. This average salary was approximately 9 percent (1.09) higher than the average salary of \$32,670 for all 38,815 faculty in ALL MAJOR FIELDS in the 1986-87 public study.

The increase in average salaries for all faculty in business and management after three years in the public institutions studied was 24.5 percent (\$35,750 minus \$28,725 equals \$7,025). The CPI of increased cost-of-living between October 1983 and October 1986 was 9.2 percent. A more realistic increase, therefore, in average faculty salaries over the three-year time period is 15.3 percent or an average of 5.1 percent each year above the cost-of-living.

The increase in average salaries for all faculty in ALL MAJOR FIELDS after three years in the public institutions studied was 21.5 percent (\$32,670 minus \$26,895 equals \$5,775). In comparison to the discipline/major field of business and management (24.5%), therefore, the faculty in ALL MAJOR FIELDS increased their salaries by 3 percent (24.5% minus 21.5% equals 3.0%) less than faculty in the discipline/major field of business and management.

The reader may note that the faculty mix percentage in business and management is lower at the professor rank than at the assistant professor rank in

both the public studies: 0.26 vs 0.32 (1983-84) and 0.27 vs 0.34 (1986-87), respectively. The differences in faculty mix percentage at the ranks of professor and assistant professor in ALL MAJOR FIELDS for both public studies are as follows: 0.31 vs. 0.28 (1983-84) and 0.34 vs. 0.28 (1986-87), respectively. In other words ALL MAJOR FIELDS has a higher percentage of professors and a lower percentage of assistant professors compared to business and management in both of the public studies.

Finally, the hiring rate of new assistant professors in business and management in the public studies was higher than the hiring rate in ALL MAJOR FIELDS both in 1983-84, 6.5 percent (86/1,326) vs. 3.5 percent (1,290/36,612), respectively; and in 1986-87, 5.7 percent (74/1,308) vs. 3.8 percent (1,487/38,815), respectively.

RESULTS OF THE TWO PRIVATE STUDIES, 1983-84 AND 1986-87

In the PRIVATE 1983-84 salary study in the above table, the reader may note that the discipline/major field of business and management was reported in 93 of the 235 private institutions. The average salary of the 809 faculty was \$30,607. This average salary was approximately 15 percent (1.15) higher than the average salary of \$26,553 for all 21,861 faculty in ALL MAJOR FIELDS in the 1983-84 private study.

In the PRIVATE 1986-87 salary study in the above table, the discipline/major field of business and management was reported in 89 of the same 235 private institutions. The average salary of the 757 faculty was \$37,217. This average salary was about 18 percent (1.18) higher than the average salary of \$31,548 for all 23,292 faculty in ALL MAJOR FIELDS in the 1986-87 private study.

The increase in average salaries for all faculty in business and management

after three years in the private institutions studied was 21.6 percent (\$37,217 minus \$30,607 equals \$6,610). The CPI of increased cost-of-living between October 1983 and October 1986 was 9.2 percent. A more realistic increase, therefore, in average faculty salaries over the three-year time period is 12.4 percent or 4.1 percent each year above the cost-of-living.

The increase in average salaries for all faculty in ALL MAJOR FIELDS after three years in the private institutions studied was 18.8 percent (\$31,548 minus \$26,553 equals \$4,995). In comparison to the discipline/major field of business and management (21.6%), therefore, the faculty in ALL MAJOR FIELDS increased their salaries by 2.8 percent (21.6% minus 18.8% equals 2.8%) less than faculty in the discipline/major field of business and management.

In the discipline/major field of business and management, the reader may note that the faculty mix percentage at the professor rank is less than at the assistant professor rank in the private studies: 0.24 vs. 0.34 (1983-84), respectively; and 0.23 vs. 0.36 (1986-87), respectively. This is quite different from ALL MAJOR FIELDS for both private studies: 0.30 vs. 0.32 (1983-84), respectively; and 0.31 vs. 0.31 (1986-87), respectively. In other words ALL MAJOR FIELDS has a higher percentage of professors and a lower percentage of assistant professors compared to business and management in both private studies.

Finally, the reader may note that the hiring rate of new assistant professors in business and management in the private studies was greater than the hiring rate in ALL MAJOR FIELDS both in 1983-84, 4.9 percent (40/809) vs. 3.9 percent (856/21,861), respectively; and in 1986-87, 5.2 percent (39/757) vs. 5.0 percent (1,173/23,292), respectively. In other words the hiring rate in the discipline/major field of business and management exceeds ALL MAJOR FIELDS in both the private studies of 1983-84 and 1986-87.

CONCLUDING REMARKS

This article presented salary-trend information on the academic discipline/major field of business and management and compared that information with 43 other academic disciplines/major fields over a period of three years: the "baseline year" of 1983-84 through the "trend year" of 1986-87. Two studies, one for public (AASCU) institutions, and the other for private institutions were conducted for the baseline year and for the trend year--a total of four studies. A total of 4,200 faculty in the discipline/major field of business and management participated and were included in the overall total of 120,580 faculty in all 44 disciplines/major fields in all four studies. The same 167 public (AASCU) institutions and the same 235 private institutions in the United States participated in the baseline year and the trend year.

Although many interpolations and extrapolations of the data may be made, a few of the more important ones are as follows. First, the average faculty salary in the discipline/major field of business and management is currently (1986-87) some 9 and 18 percent above the overall average faculty salary of the other 43 disciplines/major fields for both the public and private studies, respectively. The average faculty salary for business and management in the private institutions was greater in comparison to that in the public institutions in 1983-84. The overall salary factor in the private institutions is now (1986-87) 9 percent higher in comparison to that for the public institutions: 1.18 vs 1.09, respectively.

Second, the CPI of October 1986, in comparison to the CPI of October 1983, indicates that the faculty in business and management, in both the public and private institutions, received overall salary increases for three years above the cost-of-living. Business and management faculty salaries in both the public and private institutions exceeded faculty in ALL MAJOR FIELDS during this same

period by 3.0 percent and 2.8 percent, respectively. Business and management faculty in the public institutions have some catching up to do in salary in comparison to their colleagues in the private institutions.

Third, in the discipline/major field of business and management the assistant professor rank has a greater percentage compared to the full professor rank for both the public and private studies. The full professor rank appears to be increasing at a greater rate in the public institutions compared to the private institutions. It seems a smaller percentage of new assistant professors are being hired in the private institutions in comparison to the public institutions.

Now that a rather significant data base on individual faculty member salaries has been developed, it is anticipated that additional salary-trend studies will be effected in business and management, and in other disciplines/major fields, on an annual basis.

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APPENDICES:

- 1) OVERALL LIST OF SELECTED DISCIPLINES, page 10
- 2) LIST OF PUBLIC Participating Institutions, page 11
- 3) LIST OF PRIVATE Participating Institutions, page 13

APPENDIX A.

OVERALL LIST OF SELECTED DISCIPLINES

AGRICULTURE AND AGRICULTURAL PRODUCTION	LETTERS
ACCOUNTING	LIBRARY AND ARCHIVAL SCIENCES
ANTHROPOLOGY	LIFE SCIENCES
AREA AND ETHNIC STUDIES	MATHEMATICS
AUDIOLOGY AND SPEECH PATHOLOGY	MUSIC
BUSINESS & MANAGEMENT	MULTI-INTERDISCIPLINARY STUDIES
BUSINESS ADMINISTRATION AND MANAGEMENT	NURSING
BUSINESS ECONOMICS	PHILOSOPHY & RELIGION
CHEMISTRY	PHYSICAL EDUCATION
COMMUNICATION TECHNOLOGIES	PHYSICAL SCIENCES
COMMUNICATIONS	PHYSICS
COMPUTER & INFORMATION SCIENCES	POLITICAL SCIENCE
CURRICULUM AND INSTRUCTION	PSYCHOLOGY
DRAMATIC ARTS	READING EDUCATION
EDUCATION	SECRETARIAL AND RELATED PROGRAMS
EDUCATION ADMINISTRATION	SOCIAL SCIENCES
ENGINEERING	SOCIOLOGY
FINE ARTS	SPECIAL EDUCATION
FOREIGN LANGUAGES	STUDENT COUNSELING AND PERSONNEL SERVICES
GEOGRAPHY	TEACHER EDUCATION, GENERAL PROGRAMS
GEOLGICAL SCIENCES	VISUAL AND PERFORMING ARTS
HISTORY	
HOME ECONOMICS	<u>TOTAL: 44</u>

APPENDIX B.

CUPA Public (AACU) Faculty Salary-Trend Studies: 1983-84 and 1986-87

Institutions Participating in Both Studies:

- Alabama State University (AL)
Angelo State University (TX)
Appalachian State University (NC)
Arkansas State University (AR)
Arkansas Tech University (AR)
Auburn University at Montgomery (AL)
Augusta College (GA)
Austin Peay State University (TN)
Ball State University (IN)
Black Hills State College (SD)
Bluefield State College (WV)
California State University, Hayward (CA)
California State University, Long Beach (CA)
California University of Pennsylvania (PA)
Castleton State College (VT)
Cayey University College (PR)
Central Connecticut State University (CT)
Chadron State College (NE)
Christopher Newport College (VA)
Clarion University of Pennsylvania (PA)
College of Staten Island, The (NY)
College of the Virgin Islands at St. Croix (VI)
College of the Virgin Islands at St. Thomas (VI)
Columbus College (GA)
Concord College (WV)
Coppin State College (MD)
Delta State University (MS)
Dickinson State College (ND)
East Central University (OK)
East Tennessee State University (TN)
East Texas State University at Texarkana (TX)
Eastern Connecticut State University (CT)
Eastern Montana College (MT)
Edinboro University of Pennsylvania (PA)
Fitchburg State College (MA)
Florida Atlantic University (FL)
Fort Hays State University (KS)
Francis Marion College (SC)
Frostburg State College (MD)
George Mason University (VA)
Georgia College (GA)
Georgia Southern College (GA)
Glenville State College (WV)
Grambling State University (LA)
Grand Valley State College (MI)
Harris-Stowe State College (MO)
Henderson State University (AR)
Idaho State University (ID)
Illinois State University (IL)
Indiana State University (IN)
Jacksonville State University (AL)
James Madison University (VA)
John Jay College of Criminal Justice (NY)
Kennebunk State College (NH)
Kennesaw College (GA)
Lake Superior State College (MI)
Lewis Clark State College (ID)
Mansfield University (PA)
Marshall University (WV)
Mary Washington College (VA)
Mayville State College (ND)
Memphis State University (TN)
Metropolitan State College (CO)
Middle Tennessee State University (TN)
Midwestern State University (TX)
Millersville University (PA)
Minot State College (ND)
Mississippi University for Women (MS)
Missouri Southern State College (MO)
Missouri Western State College (MO)
Montana College of Mineral Science and
Technology (MT)
Murray State University (KY)
North Carolina Agricultural and Technical
State University (NC)
Northeast Louisiana University (LA)
Northeast Missouri State University (MO)
Northern Arizona University (AZ)
Northern Illinois University (IL)
Northern Kentucky University (KY)
Northern State College (SD)
Northwest Missouri State University (MO)
Oakland University (MI)
Old Dominion University (VA)
Pan American University (TX)
Peru State College (NE)
Pittsburg State University (KS)
Plymouth State College (NH)
Radford University (VA)
Saginaw Valley State College (MI)
Salem State College (MA)
Sangamon State University (IL)
Shepherd College (WV)
Shippensburg University (PA)

Participating Institutions (continued):

Slippery Rock University (PA)
South Dakota School of Mines & Technology (SD)
Southeast Missouri State University (MO)
Southeastern Louisiana University (LA)
Southeastern Massachusetts University (MA)
Southern Arkansas University (AR)
Southern Oregon State College (OR)
Southern Utah State College (UT)
Southwest Missouri State University (MO)
Southwest State University (MN)
Southwestern Oklahoma State University (OK)
St. Cloud University (MN)
State University of New York College at Brockport (NY)
State University of New York College at Buffalo (NY)
State University of New York College at Cortland (NY)
State University of New York College at Fredonia (NY)
State University of New York College at Geneseo (NY)
Stephen F. Austin State University (TX)
Tennessee Technological University (TN)
Texas A&M University (TX)
Texas A&M University at Galveston (TX)
Texas Woman's University (TX)
Towson State University (MD)
Troy State University (AL)
University of Akron, The (OH)
University of Central Arkansas (AR)
University of Colorado at Colorado Springs (CO)
University of Colorado at Denver (CO)
University of Maine at Farmington (ME)
University of Maine at Fort Kent (ME)
University of Montevallo (AL)
University of Nebraska at Omaha (NE)
University of Nevada, Las Vegas (NV)
University of North Carolina at Asheville (NC)
University of North Carolina at Charlotte (NC)
University of North Florida (FL)
University of Northern Iowa (IA)
University of Science and Arts of Oklahoma (OK)
University of South Alabama, The (AL)
University of South Carolina - Aiken (SC)
University of South Carolina at Spartanburg (SC)
University of Southern Colorado (CO)
University of Southern Mississippi (MS)
University of Southwestern Louisiana (LA)
University of Tennessee at Chattanooga (TN)
University of Tennessee at Martin, The (TN)
University of Texas at Dallas, The (TX)
University of Texas at San Antonio (TX)
University of Texas at Tyler, The (TX)
University of Texas of the Permian Basin (TX)
University of Wisconsin-Eau Claire (WI)
University of Wisconsin-Green Bay (WI)
University of Wisconsin-La Crosse (WI)
University of Wisconsin-Platteville (WI)
University of Wisconsin-Stevens Point (WI)
University of Wisconsin-Superior (WI)
University of Wisconsin-Oshkosh (WI)
Valdosta State College (GA)
Wayne State College (NE)
Weber State College (UT)
West Georgia College (GA)
West Texas State University (TX)
West Virginia College of Graduate Studies (WV)
West Virginia Institute of Technology (WV)
Western Connecticut State University (CT)
Western Illinois University (IL)
Western Kentucky University (KY)
Western Michigan University (MI)
Western New Mexico University (NM)
Western Oregon State College (OR)
Western State College of Colorado (CO)
Wichita State University, The (KS)
William Paterson College of New Jersey (NJ)
Winston-Salem State University (NC)
Youngstown State University (OH)

TOTAL: 167

APPENDIX C.

CUPA Private (AASCU) Faculty Salary-Trend Studies: 1983-84 and 1986-87

Institutions Participating in Both Studies:

Abilene Christian University (TX)	Cogswell Polytechnical College (CA)
Albertus Magnus College (CT)	College of Idaho, The (ID)
Albion College (MI)	College of Mount Saint Vincent (NY)
Alfred University (NY)	College of New Rochelle (NY)
Aims College (MI)	College of Notre Dame (CA)
American College, The (PA)	College of Saint Elizabeth (NJ)
American University, The (DC)	College of St. Scholastica (MN)
Anne Maria College (MA)	College of the Holy Cross (MA)
Aquinas College (MI)	College of Wooster, The (OH)
Arkansas College (AR)	Columbia College (MO)
Asbury College (KY)	Concordia College (MI)
Augsburg College (MN)	Cooper Union for the Advancement of Science and Art, The (NY)
Aurora University (IL)	D'Youville College (NY)
Averett College (VA)	Defiance College, The (OH)
Avila College (MO)	DePaul University (IL)
Anaqua Pacific University (CA)	DePauw University (IN)
Babson College (MA)	Dickinson College (PA)
Bard College (NY)	Doane College (NE)
Barnard College (NY)	Dordt College, Inc. (IA)
Barry University (FL)	Drake University (IA)
Beaver College (PA)	Drew University (NJ)
Bellarmine College (KY)	Eastern College (PA)
Benedictine College (KS)	Eckerd College (FL)
Bethune-Cookman College (FL)	Elmhurst College (IL)
Biola University (CA)	Emory & Henry College (VA)
Birmingham-Southern College (AL)	Erskine College (SC)
Bishop College (TX)	Ferris College (VA)
Boston College (MA)	Fidelity College (OH)
Boston University (MA)	Fontbonne College (MO)
Bradley University (IL)	Fordham University (NY)
Briar Cliff College (IA)	Franklin and Marshall College (PA)
Bridgewater College (VA)	Furman University (SC)
Bryant College (RI)	Gannon University (PA)
Bryn Mawr College (PA)	George Washington University, The (DC)
Bucknell University (PA)	Georgetown University (DC)
Butler University (IN)	Gonzaga University (WA)
Canisius College (NY)	Graceland College (IA)
Capital University (OH)	Greensboro College (NC)
Carroll College (MT)	Gulfport College (NC)
Catawba College (NC)	Hamline University (MN)
Cedar Crest College (PA)	Hartwick College (NY)
Cedarville College (OH)	Hawaii Loa College (HI)
Centenary College (NJ)	Heidelberg College (OH)
Central College (IA)	Hood College (MD)
Central Wesleyan College (SC)	Hope College (MI)
Christian Brothers College (TN)	Huntington College (IN)
Clark University (MA)	

Participating Institutions, continued:

Basson College (ME)
Baston-Tillotson College (TX)
Illinois Benedictine College (IL)
Illinois College (IL)
Immaculata College (PA)
Iona College (NY)
Ithaca College (NY)
John Brown University (AR)
John Carroll University (OH)
Johns Hopkins University (MD)
Johnson C. Smith University (NC)
Kansas Wesleyan (KS)
Kenyon College (OH)
King's College (PA)
La Roche College (PA)
LeTourneau College (TX)
Lincoln Memorial University (TN)
Loyola College in Maryland (MD)
Lubbock Christian College (TX)
Luther College (IA)
Lycoming College (PA)
Lynchburg College (VA)
Malone College (OH)
Manhattanville College (NY)
Marist College (NY)
Mary Baldwin College (VA)
Marymount College (NY)
Marymount Manhattan College (NY)
Maryville College (TN)
Marywood College (PA)
Marcy College (NY)
Marcy College of Detroit (MI)
Meredith College (NC)
Merrimack College (MA)
Millikin University (IL)
Molloy College (NY)
Monmouth College (NJ)
Moravian College (PA)
Morningside College (IA)
Morris Brown College (GA)
Mount Mary College (WI)
Mount Marty College (SD)
Mount Saint Clare College (IA)
Mount Saint Mary's College (MD)
Mount Vernon College (DC)
Muskingum College (OH)
Nazareth College (MI)
Nazareth College of Rochester (NY)
Neumann College (PA)
North Central College (IL)
Northwestern College (IA)
Northwestern College (MN)

Norwich University (VT)
Ohio Northern University (OH)
Oklahoma Baptist University (OK)
Ottawa University (KS)
Otterbein College (OH)
Our Lady of the Holy Cross College (LA)
Palm Beach Atlantic College (FL)
Parks College (MO)
Pikeville College (KY)
Presbyterian College (SC)
Queens College (NC)
Quincy College (IL)
Reed College (OR)
Regis College (MA)
Rider College (NJ)
Ripon College (WI)
Rockford College (IL)
Rockhurst College (MO)
Sacred Heart College (NC)
Saint John's University (MN)
Saint Joseph College (CT)
Saint Joseph's College (IN)
Saint Mary College (KS)
Saint Paul's College (VA)
Saint Vincent College (PA)
Saint Xavier College (IL)
Salem College (NC)
Salve Regina--The Newport College (RI)
Scarritt Graduate School (TN)
School of the Ozarks, The (MO)
Seattle University (WA)
Seton Hill College (PA)
Siena College (NY)
Siena Heights College (MI)
Simpson College (IA)
Sioux Falls College (SD)
Southern California College (CA)
Southern Methodist University (TX)
Southwestern College (KS)
Spalding University (KY)
Springfield College (MA)
St. Bonaventure University (NY)
St. Francis College (NY)
St. Mary's University (TX)
St. Norbert College (WI)
Suffolk University (MA)
Sweet Briar College (VA)
Syracuse University (NY)
Taylor University (IN)
Texas Christian University (TX)
Texas Lutheran College (TX)

Participating Institutions, continued:

Transylvania University (KY)
Tri-State University (IN)
Trinity College (DC)
Trinity College (VT)
Trinity University (TX)
University of Dayton (OH)
University of Dubuque, The (IA)
University of La Verne (CA)
University of Miami (FL)
University of Portland (OR)
University of San Diego (CA)
University of Scranton (PA)
University of the South, The (TN)
University of Tulsa (OK)
Ursuline College (OH)
Valparaiso University (IN)
Villa Maria College (PA)
Virginia Union University (VA)
Viterbo College (WI)
Wabash College (IN)
Wagner College (NY)
Walsh College (OH)
Warner Pacific College (OR)
Washington and Jefferson College (PA)
Washington and Lee University (VA)
West Virginia Wesleyan College (WV)
Western Maryland College (MD)
Westmar College (IA)
Westminster College of Salt Lake City (UT)
Whitman College (WA)
Whittier College (CA)
Widener University (PA)
William Jewell College (MO)
William Marsh Rice University (TX)
William Penn College (IA)
Wilmington College (DE)
Wilson College (PA)
Wittenberg University (OH)
York College of Pennsylvania (PA)

TOTAL: 235